# Keys to a Successful CMMS Implementation

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Discovering the Possibilities

What is "**YOUR**" plan for implementation?

- Assign managers or technicians as project managers
- Import your current CMMS Data into the new CMMS
- Map your current workflows into the new system
- Project managers monitor the progress of the CMMS vendor
- Vendor trains managers and technicians
- Start using the new CMMS
- Is this a successful plan to achieve your desired results?
- Are all stakeholders represented with this plan?



# Where should you start your CMMS implementation?

- New homes
  - Don't start with building supplies dropped off on the job site
- New televisions
  - Don't start with LCD panels, plastic, and wiring dropped onto a workbench
- They all start with a blueprint or plan
- There's a list of design parameter or objectives that must be accomplished
- Implementing a CMMS requires a requirements plan as well

Create Your CMMS Project Team

- Executive Leaders
- Biomed Manager(s)
- Project Manager May be from IT
- Subject Matter Experts Technician(s)
- IT Department –Network Security, Web Applications, Hardware
- Department managers –CMMS Users
- Consultant Group

#### Implementation Team Roles

- Senior Leaders approve funding
- Biomed Leaders promote the new system benefits to users
- Project Manager keeps the implementation on track
- SMEs define how the system is used
- IT Staff work with the vendor in authenticating and/or building
- Consultants provide prior experience to assist with your implementation

### Team Buy-In

- •All team members should understand the benefits of the new CMMS
- Team should identify opportunities for their role
- Understand the data flow
- •Understand the data standardization

### Identify the Expectations of the New CMMS

- Capture maintenance costs
- Regulatory compliance
- Automate workflows for seamless operation
- Increase department efficiency
- Better accountability
- Cybersecurity
- Mobile workforce
- KPIs and analytics

# New Workflows or Process Design

- Examine existing workflows
- Compare to your department policies and procedures
- Can the process be improved?
- Does the new CMMS require new process flow?
- Develop new business processes

### Process Design Details

- Write down the inputs, outputs, and steps needed to achieve the business goal
- Create the process diagram with the most granular steps you can get down to
- Draw the links between the different steps and how the process flows from one to the next
- After the initial process mapping is complete, carry out several meetings to identify any gaps in the design

#### Service Request Process



#### Adding Assets to Inventory



# Work Order Coding

- Define your work order types
  - A short mutually exclusive list like AAMI CMMS Collaborative
- Define your work order priorities
- Define sub codes / failure codes
  - A short mutually exclusive list like AAMI CMMS Collaborative
- Ensure work order process matches your documented policy and procedures
- Defining Locations
  - Facilities and EVS customers have detailed mapping

### Locations

- Identify all campuses or remote services
- Identify all buildings
- Identify the floors in each building
- Identify the rooms on each floor
- Will you be interfacing with RTLS?
- Will you be interfacing with Space Management?
  - Space Management may be determinant for locations
- Will the locations help with billing and regulatory reporting?



### Assets

- Define the equipment types
- Define the criticality and risk
- Define the system
- Define the models
  - Name and Number
- Define risk for the model
- Do you use ECRI UMDNS?
- Do you have existing attachments to convert?

### Data Standardization – Critical Step

- Equipment Types
  ECRI UMDNS
  - FDA
  - Noun, adjective, ...
- Work Order Types AAMI
- Maintenance codes for accounting AAMI
- Priority work orders and categories
  - Response Time
  - Close Time
- Risk Categories

### Data Validation

	Choose	Choose the person or team in charge for this process in advance								
	Allocate	<ul> <li>Allocate time to perform the data review</li> <li>It may take 1 to 4 weeks depending on the database size</li> </ul>								
	Add	Add missing critical data if available								
	Gather	Technicians may need to gather data for missing items or duplicates								
	Start	Start with essential data first <ul> <li>Further information can be added later</li> </ul>								
	Ask	Ask how your CMMS vendor can assist								

### Missing Data

- Do all assets have a purchase price?
  - Estimated value
- Do all assets have a purchase date?
  - Use first work order date
- Do you have all contract information?
  - Supply chain or contract management
- Are you going to use the CMMS for Capital Planning?

#### Excel Pivot Table for Estimating Asset Prices

Row Labels	- Si	um of Pur Cost	Count of Control #	Αv	verage of Pur Cost	Max of Life Exp	Average of Age
Ablation, Endometrial System	\$	12,490.00	4	\$	3,122.50	7	5.9
AC Fibrillator	\$	1,950.00	1	\$	1,950.00	7	6.1
Active Display	\$	109,181.84	7	\$	15,597.41	7	2.0
Air Detector-Bubble Detector	\$	8,277.99	3	\$	2,759.33	5	4.3
Air Mattress Inflator	\$	25,683.00	51	\$	503.59	7	6.4
Air Pump	\$	12,477.08	11	\$	1,134.28	10	9.1
Air Purifier	\$	565,497.72	425	\$	1,330.58	7	3.3
Airway Clearance System	\$	38,490.00	9	\$	4,276.67	7	5.7
Alarm, Remote Unit	\$	75,557.90	278	\$	271.79	7	26.1
Alarms, Bed Occupancy	\$	240.00	4	\$	60.00	10	15.3
Amalgamators	\$	7,038.00	12	\$	586.50	10	6.7
Amplifier Module	\$	811,104.86	18	\$	45,061.38	10	7.8
Amplifier, EEG	\$	1,312,877.13	51	\$	25,742.69	10	3.3

Inaccurate data entry lowers data quality

• Creating erroneous reports and unreliable, useless data.

 Removing the use of historical asset data to guide repair/replacement choices.

 Reduced CMMS functionality that produces a lower ROI than anticipated.

# Timing



- Preceding steps can be performed prior to project implementation
  - Some accounts spent one year on their data cleansing alone prior to CMMS
  - Business processes can be redesigned prior
- Consultants can guide these activities and assist with CMMS selection
- These steps can be performed within or before the project implementation

### Implementation

Phased Approach

#### Phased Approach to Implementation Model

	Implementation Phase	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year 2	Year 3
Phase 1	Assessment Phase														
Phase 2	Harmonization														
Phase 3	Loading, Testing, Training														
Phase 4	Go Live														
Phase 5	System Interface														
Phase 6	Sustaining														

### Assessment Phase

- Create Implementation Teams Vendor & Hospital Biomed
- Create Two Project Managers (Vendor and Hospital)
- Identify the number of personnel for training and create schedule & identify if train the trainers will be used
- Assess, define, and schedule data conversion, standardized procedures, reports, interfaces, etc.
- The two team leaders (Vendor & Hospital) conduct check-point reviews to confirm all sites agree to new terms and a detailed schedule is approved by all.

#### Harmonization Phase

- Data Migration Process
- Evaluate PM Procedures and Scheduling
  - Vendor will compare procedures
     between hospitals for consistency
- Standardize Data Formatting, Conversion, Procedures, Processes, Flow Charts, Reports, Nomenclature
  - Divide workload between teams and business units
  - Develop the training program and curricula to fit the number of trainees, their skill levels, and time constraints

Loading, Training, Testing Phase

- Products to Install and Configure
- Build Servers Database & Application/Web (IIS)
- Data Verification
  - Biomed Leaders Verify Data Conversion
- Hardware Configuration Hospital IT and Vendor
- Setup Sign-on & Security Protocols
- Configure Backup & Recovery Procedures
- Complete System Interfaces for Go Live (Day 1)
- Training Biomed by Role
  - Admins, Superusers, Technicians, Etc.

### Leverage Training Sessions

- High quality training increases the likelihood of a successful implementation
- The training team should get the workers excited to use the new CMMS
- Exploit the new system's potential and ability to enhance the maintenance operations
- Record sessions for future trainings or staff onboarding
- View training videos and 'how-to' documents

Training and SMEs (Subject Matter Experts)

- Training is critical to the success of your implementation
- Technicians need to be confident in the use of the new system

#### • Train the Trainer

- Creates SMEs
- Internal trainers are more proficient with the CMMS than the everyday user
- SMEs should possess good communication skills and organization
- Assist with day-to-day questions and new employee onboarding
- Strong supporters of the new CMMS

## Go Live Phase

- Vendor Performs a Differential Data Conversion
- Vendor Reconverts and Reconfigures
   Products on Servers
- Implement by Business Unit
  - Determined in Assessment Phase
- Hospital IT Publishes all Weblinks for Products
- Connect the Interfaces to CMMS
- Project Close

# Go Live Details

- May use a 'soft' Go Live
  - Work orders and assets
  - Parts Inventory
  - Contracts
- Start with one hospital or region
  - Pilot testing of the new system
  - Address issues before full switchover
  - Support and trainers can focus on one group at a time
- Rollout your system interfaces

### System Interface Phase

- CMMS Vendor & System
   Vendor Complete Interface(s)
  - PartsSource
  - ServiceNow
  - Power BI
  - Completed by Go Live
    - Medigate
    - ECRI
    - OneSource

### Sustaining Phase

- CMMS vendor provides ongoing support per the Service Level Agreement purchased and will last for the defined period and beyond if the hospital Biomed continues with the CMMS.
- In a sense, the Go Live continues
  - Add new products
  - Use additional features
  - Re-implement the system
  - New interfaces

#### Change Management

"Scope Creep"

#### Change Management

- Project change can be a challenge
- Change, if required, is discussed during the project meeting (weekly/bi-weekly)
- Vendor provides a 'Change Management' form to CMMS vendor
- Vendor and Hospital leaders mutually approve the change
- Vendor determines if the change will require additional fees
  - Program customization or additional applications
- Vendor performs the change for Hospital per requirements
- Minimize "scope creep"

#### Change Management Details

- Identify the change and submit a change request form provided by the vendor
  - Description, reasons, benefits, impacts, supporting documentation, approvals
- Review the change request
  - Number of changes, feasibility, complexity, scale of changes
- Approval of the change request
  - Risk for implementing, risk for not implementing, project impact (time, resources, finance)
- Formal review of the project leadership
  - Reject, approve fully or conditionally, escalate the change
- Closing the change request
  - Communicate to the team, update deliverables, etc.

# Vendor Expectations

Hospital Implementation Team

#### Hospital Implementation Team

- Hospital IT expected to attend the weekly/biweekly project meeting to provide updates to configuration
  - IT project discussed first to release them from the meeting sooner
- Hospital Business Leaders expected to attend the weekly/bi-weekly project meeting
  - Vendor presents their project updates and requests additional information when required
  - Hospital presents their project updates and asks Vendor questions
  - Next steps are discussed & assigned
- Vendor or Hospital may contact the project manager for additional required information

### Expectations

- Hospital IT (15 to 30 Minutes per meeting until complete)
  - Authentication (MS Azure AD, SAML 2.0, etc.)
  - Network security
  - Web Team to publish application weblinks
  - Interface teams
  - Hardware Team to install Android/iOS applications on mobile devices
  - Service accounts for vendor support staff
- Hospital Business Leaders (30 to 60 minutes per meeting)
  - Biomed representation for data review, workflows, reports, scheduling PM (Data Review > 4 hours)
  - Hospital Project Manager (30 to 60 minutes per meeting, and business hour availability)
    - Biomed Lead
    - Kickoff meeting may identify additional members

# Hospital Team

- Required Hospital Resources
  - Project Manager
  - IT Team Network Security/Authentication, Desktop Support, Web Applications, Database
  - Biomed Team Leaders for Regions
    - Biomed Lead at each hospital reporting to the Region Leader
  - PM Scheduling Specialists
  - Train-the-Trainers Personnel for Biomed

#### Vendor Implementation Team

- Implementation Team Roles
  - Project Manager
  - Technical Manager
  - Database & Report Architect
  - Network Engineer
  - Account Manager
  - Trainers

# Training Approach

- Recommend- Role Based
   Training
  - Admins, Superusers, Director/Manager, Supervisor, Technician, DBA, etc.
  - Train-the Trainer approach creates Subject Matter Experts within your department
  - Refresher training may be virtual

### Project Documentation

Tracking Progress and Assigning Tasks



#### Project Plan –Excel / MS Project / Other



#### **Project Documents**

- Project Meeting Minutes Hospital / Vendor / Both
  - Word
  - Outlook
  - MS Notes
- Deliver minutes in a timely fashion to project on track
- Create a shared folder or drive for files and documents
- Update the project plan with versioning and deliver in a timely fashion
- Record important workflow or configuration meetings to shared drive

#### **Other Information**

- Schedule a product demo for the department
  - Include all stakeholders
- Schedule 'role-based' demos as you narrow down vendors
  - 2-hours for technicians including Q&A
  - 2-hours for managers including Q&A
  - 2-hours for database analysts including Q&A
  - 1-2 hours with IT for security, authentication
- Ask to 'test drive' the software in a sandbox environment
  - Ask if a small sample of your data can be converted to the sandbox

### Rewards

- Standardized Data & Procedures
- Consistent and actionable data
- Better capital planning decisions
- Easier ways to meet compliance.





# Question & Answer

#### Share Your Experience

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### Thank You! CMMS Implementation Success

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