

# How to Effectively Motivate Staff



**AL GRESCH**

Vice President of Healthcare  
Strategy at Accruent



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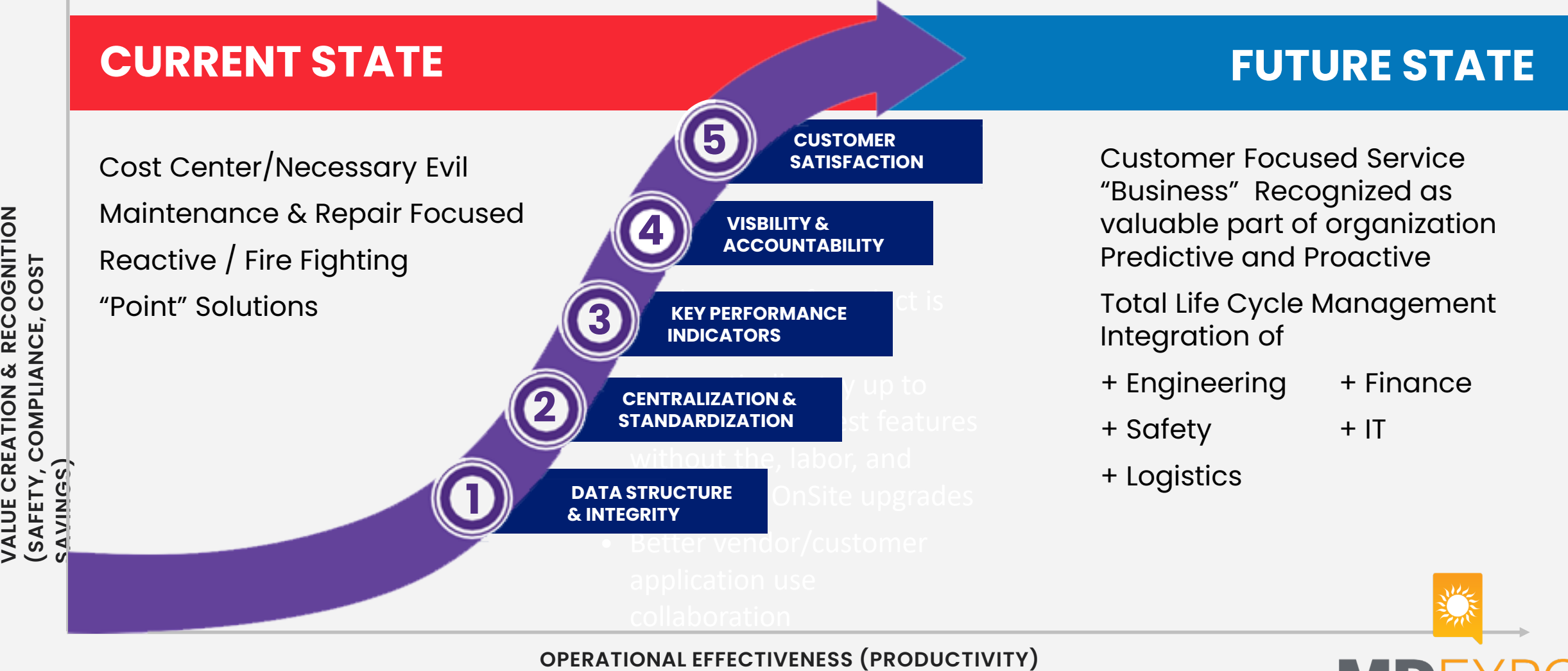


DO THEY HAVE  
SOMETHING TO  
BE MOTIVATED  
ABOUT???

LEADERSHIP



# HTM/HFM MATURITY CURVE



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Why did you  
choose this  
field?







# STEP 1: KNOW THEM

- What's important to them?
- Family
- Birthdays
- Anniversaries (work and others)
- Strengthsfinder







# STEP 3: ENGAGE THEM

- Mission, Vision, and Goals
- How they fit in
- Onboarding
  - Checklist
  - Assignment of Preceptor/Buddy
- MMFI





## STEP 4: INSPIRE/ ENERGIZE THEM

- Scorecard (4DX)
- Daily/Weekly Huddles
- Staff Meetings
  - Customer Testimonials





## STEP 6: REWARD THEM

- **\*\*Understand how they like to be rewarded\*\***
- Thank You Cards
- Picnics/Outings
- Promotions (in accordance with Promotional/Career Ladder Policy)

# YOU MATTER





**THANK  
YOU**

# Q&A



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